



Resalta d.o.o. is one of the leading independent companies in the field of energy services and renewable energy development in the SEE region. We are pleased to invite you to join the company as a new member of staff

SOLUTION MANAGER

We are looking for a Solution Manager for solar power plants.

Key accountabilities:

- Responsible for fulfilment of development of solutions with the optimal technical options
- Accountable for closing deals within the budgeted profit framework
- Accountable for timely delivery of solutions during the entire sales and development process
- Accountable for all technical interaction with clients, including for site visits before and during implementation
- Accountable for technical interaction with the relevant parties in given solutions, e.g. grid companies, technology providers etc.
- Accountable for familiarity with technologies and solutions in the product space, along with economics of their deployment across the lifecycle
- Accountable for working within profitability frameworks for solutions and for following principles for deviation from these frameworks
- Accountable for providing all relevant inputs into finance and digital resources

The key skills of the applying candidates:

- Bachelor's degree in technical education;
- at least 3 years of professional experience, preference given to candidates with experience in the field of solar power plants;
- good knowledge of energy efficiency and renewable energy;
- computer skills (MS Office, K2, Solar Edge Tool,...);
- knowledge of technology for measurement and validation and methods for estimating project costs;
- leadership skills, work autonomy, precision, reliability, self-initiative, responsibility;
- ability to solve problems and develop ideas and opportunities;
- ability to work as part of a team and in a collaborative environment,
- fluency in written and spoken English.

What you can expect from us:

- Permanent employment with a 6-month probationary period,
- incentive pay,
- working for a young, dynamic and fast-growing international company,
- professional and personal development and training opportunities..

We welcome your applications at tinca.stopar@resalta.com by 31 January 2023.